Contract Year 1			

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	$ 106.71	$ 115.54
2	Program Manager - Intermediate	$ 73.23	$ 79.29
3	Program Manager - Associate	$ 58.26	$ 62.40
4	Project Manager - Senior	$ 86.43	$ 93.58
5	Project Manager - Intermediate	$ 69.26	$ 74.98
6	Project Manager - Associate	$ 47.76	$ 51.15
7	Project Planning Manager	$ 66.55	$ 71.28
8	Project Administrator	$ 46.98	$ 50.31
9	Project Engineer - Senior	$ 82.24	$ 88.87
10	Project Engineer - Intermediate	$ 57.49	$ 62.12
11	Project Engineer - Associate	$ 43.06	$ 46.11
12	Quality Assurance Analyst - Senior	$ 57.22	$ 61.84
13	Quality Assurance Analyst - Intermediate	$ 42.98	$ 46.02
14	Quality Assurance Analyst - Associate	$ 32.88	$ 35.21
15	Client/Server Network Architect	$ 87.64	$ 94.89
16	Software Architect	$ 92.83	$ 100.31
17	Systems Engineer - Senior	$ 81.44	$ 88.00
18	Systems Engineer - Intermediate	$ 53.77	$ 58.22
19	Systems Engineer - Associate	$ 43.29	$ 46.37
20	Managed Systems Engineer - Senior	$ 69.78	$ 75.56
21	Managed Systems Engineer - Intermediate	$ 53.36	$ 57.77
22	Managed Systems Engineer - Associate	$ 39.14	$ 41.93
23	Applications Systems Analyst - Senior	$ 63.54	$ 68.78
24	Applications Systems Analyst - Intermediate	$ 52.29	$ 56.63
25	Applications Systems Analyst - Associate	$ 36.01	$ 38.58
26	Software Engineer - Senior	$ 80.86	$ 87.38
27	Software Engineer - Intermediate	$ 61.62	$ 66.59
28	Software Engineer - Associate	$ 43.06	$ 46.11
29	Applications Programmer - Senior	$ 65.67	$ 71.09
30	Applications Programmer - Intermediate	$ 50.08	$ 54.22
31	Applications Programmer - Associate	$ 41.50	$ 44.44
32	IT Certified Professional - Senior	$ 64.59	$ 69.94
33	IT Certified Professional - Intermediate	$ 56.47	$ 61.15
34	IT Certified Professional - Associate	$ 41.50	$ 44.44
35	Seat Management Administrator	$ 54.81	$ 58.69
36	Configuration Management (CM) Specialist - Senior	$ 48.03	$ 52.00
37	Configuration Management (CM) Specialist - Intermediate	$ 40.22	$ 43.56
38	Configuration Management (CM) Specialist - Associate	$ 31.31	$ 33.54
39	Computer Operator - Senior	$ 31.31	$ 33.54
40	Computer Operator - Intermediate	$ 25.05	$ 26.82
41	Computer Operator - Associate	$ 21.92	$ 23.47
42	Information Assurance Engineer - Senior	$ 94.05	$ 101.64
43	Information Assurance Engineer - Intermediate	$ 75.88	$ 82.01
44	Information Assurance Engineer - Associate	$ 58.48	$ 63.31
45	Information Systems Auditor - Senior	$ 50.70	$ 54.29
46	Information Systems Auditor - Intermediate	$ 45.41	$ 48.62
47	Information Systems Auditor - Associate	$ 32.76	$ 35.09
48	Data Security Analyst - Senior	$ 67.32	$ 72.88
49	Data Security Analyst - Intermediate	$ 46.98	$ 50.31
50	Data Security Analyst - Associate	$ 34.44	$ 36.89
51	Disaster Recovery/COOP/Contingency Administrator	$ 60.77	$ 65.79
52	Information Security Specialist - Senior	$ 49.77	$ 53.30
53	Information Security Specialist - Intermediate	$ 41.48	$ 44.42
54	Information Security Specialist - Associate	$ 34.28	$ 36.71
55	Systems Administrator - Senior	$ 70.43	$ 76.11
56	Systems Administrator - Intermediate	$ 59.55	$ 64.35
57	Systems Administrator -Associate	$ 38.72	$ 41.47
58	Database Administrator	$ 57.08	$ 61.68
59	Database Analyst/Programmer - Senior	$ 64.03	$ 69.32

Category Number	Labor Categories	Government Site Hourly Rate		Contractor Site Hourly Rate	
60	Database Analyst/Programmer - Intermediate	$	47.00	$	50.89
61	Database Analyst/Programmer - Associate	$	34.44	$	36.89
62	Database Librarian	$	32.46	$	34.76
63	Data Warehousing Project Manager	$	70.46	$	75.46
64	Data Architect	$	72.24	$	78.22
65	Data Warehouse Analyst	$	56.44	$	60.45
66	Data Warehousing Programmer	$	50.89	$	54.50
67	Data Warehousing Administrator	$	45.41	$	48.62
68	Help Desk Coordinator	$	33.79	$	36.58
69	Help Desk Support Service Specialist - Senior	$	40.04	$	43.35
70	Help Desk Support Service Specialist - Intermediate	$	37.88	$	41.00
71	Help Desk Support Service Specialist - Associate	$	31.31	$	33.54
72	PC Support Manager	$	58.72	$	62.89
73	PC Systems Specialist	$	45.80	$	49.60
74	PC Maintenance Technician	$	33.43	$	35.80
75	Web Project Manager	$	64.83	$	69.43
76	Web Designer - Senior	$	53.36	$	57.77
77	Web Designer - Intermediate	$	49.26	$	53.33
78	Web Designer - Associate	$	39.14	$	41.93
79	Web Software Developer - Senior	$	60.29	$	64.56
80	Web Software Developer - Intermediate	$	53.24	$	57.01
81	Web Software Developer - Associate	$	39.14	$	41.93
82	Web Technical Administrator	$	59.04	$	63.22
83	Web Content Administrator	$	35.23	$	37.72
84	Network Administrator - Senior	$	68.98	$	74.55
85	Network Administrator - Intermediate	$	57.47	$	62.10
86	Network Administrator - Associate	$	39.14	$	41.93
87	Network Support Technician - Senior	$	42.69	$	46.22
88	Network Support Technician - Intermediate	$	39.94	$	43.24
89	Network Support Technician - Associate	$	32.88	$	35.21
90	Documentation Specialist - Senior	$	34.44	$	36.89
91	Documentation Specialist - Intermediate	$	31.31	$	33.54
92	Documentation Specialist - Associate	$	27.40	$	29.35
93	Technical Editor	$	43.93	$	47.56
94	Graphics Specialist	$	39.94	$	43.24
95	ERP Business Analyst - Senior	$	77.58	$	83.98
96	ERP Business Analyst - Intermediate	$	65.67	$	71.09
97	ERP Business Analyst - Associate	$	42.70	$	45.73
98	Business Systems Analyst - Senior	$	69.78	$	75.56
99	Business Systems Analyst - Intermediate	$	61.57	$	66.66
100	Business Systems Analyst - Associate	$	40.02	$	42.85
101	Information Systems Training Manager	$	50.70	$	54.29
102	Information Systems Training Specialist - Senior	$	46.98	$	50.31
103	Information Systems Training Specialist - Intermediate	$	40.72	$	43.60
104	Information Systems Training Specialist - Associate	$	28.96	$	31.03

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate

#	Position		Rate 1		Rate 2
1	Program Manager - Senior	$	110.23	$	119.35
2	Program Manager - Intermediate	$	75.65	$	81.91
3	Program Manager - Associate	$	60.18	$	64.46
4	Project Manager - Senior	$	89.28	$	96.67
5	Project Manager - Intermediate	$	71.55	$	77.45
6	Project Manager - Associate	$	49.34	$	52.84
7	Project Planning Manager	$	68.75	$	73.63
8	Project Administrator	$	48.53	$	51.97
9	Project Engineer - Senior	$	84.95	$	91.80
10	Project Engineer - Intermediate	$	59.39	$	64.17
11	Project Engineer - Associate	$	44.48	$	47.63
12	Quality Assurance Analyst - Senior	$	59.11	$	63.88
13	Quality Assurance Analyst - Intermediate	$	44.40	$	47.54
14	Quality Assurance Analyst - Associate	$	33.97	$	36.37
15	Client/Server Network Architect	$	90.53	$	98.02
16	Software Architect	$	95.89	$	103.62
17	Systems Engineer - Senior	$	84.13	$	90.90
18	Systems Engineer - Intermediate	$	55.54	$	60.14
19	Systems Engineer - Associate	$	44.72	$	47.90
20	Managed Systems Engineer - Senior	$	72.08	$	78.05
21	Managed Systems Engineer - Intermediate	$	55.12	$	59.68
22	Managed Systems Engineer - Associate	$	40.43	$	43.31
23	Applications Systems Analyst - Senior	$	65.64	$	71.05
24	Applications Systems Analyst - Intermediate	$	54.02	$	58.50
25	Applications Systems Analyst - Associate	$	37.20	$	39.85
26	Software Engineer - Senior	$	83.53	$	90.26
27	Software Engineer - Intermediate	$	63.65	$	68.79
28	Software Engineer - Associate	$	44.48	$	47.63
29	Applications Programmer - Senior	$	67.84	$	73.44
30	Applications Programmer - Intermediate	$	51.73	$	56.01
31	Applications Programmer - Associate	$	42.87	$	45.91
32	IT Certified Professional - Senior	$	66.72	$	72.25
33	IT Certified Professional - Intermediate	$	58.33	$	63.17
34	IT Certified Professional - Associate	$	42.87	$	45.91
35	Seat Management Administrator	$	56.62	$	60.63
36	Configuration Management (CM) Specialist - Senior	$	49.61	$	53.72
37	Configuration Management (CM) Specialist - Intermediate	$	41.55	$	45.00
38	Configuration Management (CM) Specialist - Associate	$	32.34	$	34.65
39	Computer Operator - Senior	$	32.34	$	34.65
40	Computer Operator - Intermediate	$	25.88	$	27.71
41	Computer Operator - Associate	$	22.64	$	24.24
42	Information Assurance Engineer - Senior	$	97.15	$	104.99
43	Information Assurance Engineer - Intermediate	$	78.38	$	84.72
44	Information Assurance Engineer - Associate	$	60.41	$	65.40
45	Information Systems Auditor - Senior	$	52.37	$	56.08
46	Information Systems Auditor - Intermediate	$	46.91	$	50.22
47	Information Systems Auditor - Associate	$	33.84	$	36.25
48	Data Security Analyst - Senior	$	69.54	$	75.29
49	Data Security Analyst - Intermediate	$	48.53	$	51.97
50	Data Security Analyst - Associate	$	35.58	$	38.11
51	Disaster Recovery/COOP/Contingency Administrator	$	62.78	$	67.96
52	Information Security Specialist - Senior	$	51.41	$	55.06
53	Information Security Specialist - Intermediate	$	42.85	$	45.89
54	Information Security Specialist - Associate	$	35.41	$	37.92
55	Systems Administrator - Senior	$	72.75	$	78.62
56	Systems Administrator - Intermediate	$	61.52	$	66.47
57	Systems Administrator -Associate	$	40.00	$	42.84
58	Database Administrator	$	58.96	$	63.72
59	Database Analyst/Programmer - Senior	$	66.14	$	71.61
60	Database Analyst/Programmer - Intermediate	$	48.55	$	52.57
61	Database Analyst/Programmer - Associate	$	35.58	$	38.11
62	Database Librarian	$	33.53	$	35.91
63	Data Warehousing Project Manager	$	72.79	$	77.95
64	Data Architect	$	74.62	$	80.80
65	Data Warehouse Analyst	$	58.30	$	62.44
66	Data Warehousing Programmer	$	52.57	$	56.30
67	Data Warehousing Administrator	$	46.91	$	50.22

		Government Site	Contractor Site
68	Help Desk Coordinator	$ 34.91	$ 37.79
69	Help Desk Support Service Specialist - Senior	$ 41.36	$ 44.78
70	Help Desk Support Service Specialist - Intermediate	$ 39.13	$ 42.35
71	Help Desk Support Service Specialist - Associate	$ 32.34	$ 34.65
72	PC Support Manager	$ 60.66	$ 64.97
73	PC Systems Specialist	$ 47.31	$ 51.24
74	PC Maintenance Technician	$ 34.53	$ 36.98
75	Web Project Manager	$ 66.97	$ 71.72
76	Web Designer - Senior	$ 55.12	$ 59.68
77	Web Designer - Intermediate	$ 50.89	$ 55.09
78	Web Designer - Associate	$ 40.43	$ 43.31
79	Web Software Developer - Senior	$ 62.28	$ 66.69
80	Web Software Developer - Intermediate	$ 55.00	$ 58.89
81	Web Software Developer - Associate	$ 40.43	$ 43.31
82	Web Technical Administrator	$ 60.99	$ 65.31
83	Web Content Administrator	$ 36.39	$ 38.96
84	Network Administrator - Senior	$ 71.26	$ 77.01
85	Network Administrator - Intermediate	$ 59.37	$ 64.15
86	Network Administrator - Associate	$ 40.43	$ 43.31
87	Network Support Technician - Senior	$ 44.10	$ 47.75
88	Network Support Technician - Intermediate	$ 41.26	$ 44.67
89	Network Support Technician - Associate	$ 33.97	$ 36.37
90	Documentation Specialist - Senior	$ 35.58	$ 38.11
91	Documentation Specialist - Intermediate	$ 32.34	$ 34.65
92	Documentation Specialist - Associate	$ 28.30	$ 30.32
93	Technical Editor	$ 45.38	$ 49.13
94	Graphics Specialist	$ 41.26	$ 44.67
95	ERP Business Analyst - Senior	$ 80.14	$ 86.75
96	ERP Business Analyst - Intermediate	$ 67.84	$ 73.44
97	ERP Business Analyst - Associate	$ 44.11	$ 47.24
98	Business Systems Analyst - Senior	$ 72.08	$ 78.05
99	Business Systems Analyst - Intermediate	$ 63.60	$ 68.86
100	Business Systems Analyst - Associate	$ 41.34	$ 44.26
101	Information Systems Training Manager	$ 52.37	$ 56.08
102	Information Systems Training Specialist - Senior	$ 48.53	$ 51.97
103	Information Systems Training Specialist - Intermediate	$ 42.06	$ 45.04
104	Information Systems Training Specialist - Associate	$ 29.92	$ 32.05
105	Chief Enterprise Architect	$ 197.21	$ 240.35
106	Lead Enterprise Architect	$ 169.78	$ 206.91
107	Senior IT Systems Solution Architect	$ 153.92	$ 187.59

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	$ 113.87	$ 123.29
2	Program Manager - Intermediate	$ 78.15	$ 84.61
3	Program Manager - Associate	$ 62.17	$ 66.59
4	Project Manager - Senior	$ 92.23	$ 99.86
5	Project Manager - Intermediate	$ 73.91	$ 80.01

6	Project Manager - Associate	$	50.97	$	54.58
7	Project Planning Manager	$	71.02	$	76.06
8	Project Administrator	$	50.13	$	53.69
9	Project Engineer - Senior	$	87.75	$	94.83
10	Project Engineer - Intermediate	$	61.35	$	66.29
11	Project Engineer - Associate	$	45.95	$	49.20
12	Quality Assurance Analyst - Senior	$	61.06	$	65.99
13	Quality Assurance Analyst - Intermediate	$	45.87	$	49.11
14	Quality Assurance Analyst - Associate	$	35.09	$	37.57
15	Client/Server Network Architect	$	93.52	$	101.25
16	Software Architect	$	99.05	$	107.04
17	Systems Engineer - Senior	$	86.91	$	93.90
18	Systems Engineer - Intermediate	$	57.37	$	62.12
19	Systems Engineer - Associate	$	46.20	$	49.48
20	Managed Systems Engineer - Senior	$	74.46	$	80.63
21	Managed Systems Engineer - Intermediate	$	56.94	$	61.65
22	Managed Systems Engineer - Associate	$	41.76	$	44.74
23	Applications Systems Analyst - Senior	$	67.81	$	73.39
24	Applications Systems Analyst - Intermediate	$	55.80	$	60.43
25	Applications Systems Analyst - Associate	$	38.43	$	41.17
26	Software Engineer - Senior	$	86.29	$	93.24
27	Software Engineer - Intermediate	$	65.75	$	71.06
28	Software Engineer - Associate	$	45.95	$	49.20
29	Applications Programmer - Senior	$	70.08	$	75.86
30	Applications Programmer - Intermediate	$	53.44	$	57.86
31	Applications Programmer - Associate	$	44.28	$	47.43
32	IT Certified Professional - Senior	$	68.92	$	74.63
33	IT Certified Professional - Intermediate	$	60.25	$	65.25
34	IT Certified Professional - Associate	$	44.28	$	47.43
35	Seat Management Administrator	$	58.49	$	62.63
36	Configuration Management (CM) Specialist - Senior	$	51.25	$	55.49
37	Configuration Management (CM) Specialist - Intermediate	$	42.92	$	46.49
38	Configuration Management (CM) Specialist - Associate	$	33.41	$	35.79
39	Computer Operator - Senior	$	33.41	$	35.79
40	Computer Operator - Intermediate	$	26.73	$	28.62
41	Computer Operator - Associate	$	23.39	$	25.04
42	Information Assurance Engineer - Senior	$	100.36	$	108.45
43	Information Assurance Engineer - Intermediate	$	80.97	$	87.52
44	Information Assurance Engineer - Associate	$	62.40	$	67.56
45	Information Systems Auditor - Senior	$	54.10	$	57.93
46	Information Systems Auditor - Intermediate	$	48.46	$	51.88
47	Information Systems Auditor - Associate	$	34.96	$	37.45
48	Data Security Analyst - Senior	$	71.83	$	77.77
49	Data Security Analyst - Intermediate	$	50.13	$	53.69
50	Data Security Analyst - Associate	$	36.75	$	39.37
51	Disaster Recovery/COOP/Contingency Administrator	$	64.85	$	70.20
52	Information Security Specialist - Senior	$	53.11	$	56.88
53	Information Security Specialist - Intermediate	$	44.26	$	47.40
54	Information Security Specialist - Associate	$	36.58	$	39.17
55	Systems Administrator - Senior	$	75.15	$	81.21
56	Systems Administrator - Intermediate	$	63.55	$	68.66
57	Systems Administrator -Associate	$	41.32	$	44.25
58	Database Administrator	$	60.91	$	65.82
59	Database Analyst/Programmer - Senior	$	68.32	$	73.97
60	Database Analyst/Programmer - Intermediate	$	50.15	$	54.30
61	Database Analyst/Programmer - Associate	$	36.75	$	39.37
62	Database Librarian	$	34.64	$	37.10
63	Data Warehousing Project Manager	$	75.19	$	80.52
64	Data Architect	$	77.08	$	83.47
65	Data Warehouse Analyst	$	60.22	$	64.50
66	Data Warehousing Programmer	$	54.30	$	58.16
67	Data Warehousing Administrator	$	48.46	$	51.88
68	Help Desk Coordinator	$	36.06	$	39.04
69	Help Desk Support Service Specialist - Senior	$	42.72	$	46.26
70	Help Desk Support Service Specialist - Intermediate	$	40.42	$	43.75
71	Help Desk Support Service Specialist - Associate	$	33.41	$	35.79
72	PC Support Manager	$	62.66	$	67.11
73	PC Systems Specialist	$	48.87	$	52.93

No.	Title	Rate 1	Rate 2
74	PC Maintenance Technician	$ 35.67	$ 38.20
75	Web Project Manager	$ 69.18	$ 74.09
76	Web Designer - Senior	$ 56.94	$ 61.65
77	Web Designer - Intermediate	$ 52.57	$ 56.91
78	Web Designer - Associate	$ 41.76	$ 44.74
79	Web Software Developer - Senior	$ 64.34	$ 68.89
80	Web Software Developer - Intermediate	$ 56.82	$ 60.83
81	Web Software Developer - Associate	$ 41.76	$ 44.74
82	Web Technical Administrator	$ 63.00	$ 67.47
83	Web Content Administrator	$ 37.59	$ 40.25
84	Network Administrator - Senior	$ 73.61	$ 79.55
85	Network Administrator - Intermediate	$ 61.33	$ 66.27
86	Network Administrator - Associate	$ 41.76	$ 44.74
87	Network Support Technician - Senior	$ 45.56	$ 49.33
88	Network Support Technician - Intermediate	$ 42.62	$ 46.14
89	Network Support Technician - Associate	$ 35.09	$ 37.57
90	Documentation Specialist - Senior	$ 36.75	$ 39.37
91	Documentation Specialist - Intermediate	$ 33.41	$ 35.79
92	Documentation Specialist - Associate	$ 29.23	$ 31.32
93	Technical Editor	$ 46.88	$ 50.75
94	Graphics Specialist	$ 42.62	$ 46.14
95	ERP Business Analyst - Senior	$ 82.78	$ 89.61
96	ERP Business Analyst - Intermediate	$ 70.08	$ 75.86
97	ERP Business Analyst - Associate	$ 45.57	$ 48.80
98	Business Systems Analyst - Senior	$ 74.46	$ 80.63
99	Business Systems Analyst - Intermediate	$ 65.70	$ 71.13
100	Business Systems Analyst - Associate	$ 42.70	$ 45.72
101	Information Systems Training Manager	$ 54.10	$ 57.93
102	Information Systems Training Specialist - Senior	$ 50.13	$ 53.69
103	Information Systems Training Specialist - Intermediate	$ 43.45	$ 46.53
104	Information Systems Training Specialist - Associate	$ 30.91	$ 33.11
105	Chief Enterprise Architect	$ 206.08	$ 251.17
106	Lead Enterprise Architect	$ 177.42	$ 216.22
107	Senior IT Systems Solution Architect	$ 160.85	$ 196.03
108	Audio Visual Engineer Fabrication Engineer Senior	$ 67.94	$ 81.80
109	Audio Visual Engineer Fabrication Engineer Intermediate	$ 56.14	$ 67.59
110	Audio Visual Engineer Fabrication Engineer Associate	$ 46.39	$ 55.86
111	Audio Visual Programmer Senior	$ 61.76	$ 74.37
112	Audio Visual Programmer Intermediate	$ 54.08	$ 65.11
113	Audio Visual Programmer Associate	$ 46.39	$ 55.86
114	Draftsman Senior	$ 67.37	$ 81.12
115	Draftsman Intermediate	$ 56.14	$ 67.59
116	Draftsman Associate	$ 38.35	$ 46.17
117	Administrator Senior	$ 66.69	$ 80.30
118	Administrator Intermediate	$ 56.14	$ 67.59
119	Administrator Associate	$ 46.39	$ 55.86
120	Instructor Technical Training Senior	$ 82.20	$ 98.97
121	Instructor Technical Training Intermediate	$ 67.94	$ 81.80
122	Instructor Technical Training Associate	$ 56.14	$ 67.59
123	Facility Staff Support Senior	$ 88.77	$ 106.89
124	Facility Staff Support Intermediate	$ 67.94	$ 81.80
125	Facility Staff Support Associate	$ 56.14	$ 67.59
126	Distribution Operations Specialist Senior	$ 73.36	$ 88.33
127	Distribution Operations Specialist Intermediate	$ 60.64	$ 73.01
128	Distribution Operations Specialist Associate	$ 50.53	$ 60.84
129	Quality Professional Staff Senior	$ 91.04	$ 109.62
130	Quality Professional Staff Intermediate	$ 75.24	$ 90.60
131	Quality Professional Staff Associate	$ 61.76	$ 74.37

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%

Other

Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4

Category Number	Labor Categories	Government Site Hourly Rate		Contractor Site Hourly Rate	
1	Program Manager - Senior	$	117.63	$	127.36
2	Program Manager - Intermediate	$	80.73	$	87.40
3	Program Manager - Associate	$	64.22	$	68.79
4	Project Manager - Senior	$	95.27	$	103.16
5	Project Manager - Intermediate	$	76.35	$	82.65
6	Project Manager - Associate	$	52.65	$	56.38
7	Project Planning Manager	$	73.36	$	78.57
8	Project Administrator	$	51.78	$	55.46
9	Project Engineer - Senior	$	90.65	$	97.96
10	Project Engineer - Intermediate	$	63.37	$	68.48
11	Project Engineer - Associate	$	47.47	$	50.82
12	Quality Assurance Analyst - Senior	$	63.07	$	68.17
13	Quality Assurance Analyst - Intermediate	$	47.38	$	50.73
14	Quality Assurance Analyst - Associate	$	36.25	$	38.81
15	Client/Server Network Architect	$	96.61	$	104.59
16	Software Architect	$	102.32	$	110.57
17	Systems Engineer - Senior	$	89.78	$	97.00
18	Systems Engineer - Intermediate	$	59.26	$	64.17
19	Systems Engineer - Associate	$	47.72	$	51.11
20	Managed Systems Engineer - Senior	$	76.92	$	83.29
21	Managed Systems Engineer - Intermediate	$	58.82	$	63.68
22	Managed Systems Engineer - Associate	$	43.14	$	46.22
23	Applications Systems Analyst - Senior	$	70.05	$	75.81
24	Applications Systems Analyst - Intermediate	$	57.64	$	62.42
25	Applications Systems Analyst - Associate	$	39.70	$	42.53
26	Software Engineer - Senior	$	89.14	$	96.32
27	Software Engineer - Intermediate	$	67.92	$	73.40
28	Software Engineer - Associate	$	47.47	$	50.82
29	Applications Programmer - Senior	$	72.39	$	78.36
30	Applications Programmer - Intermediate	$	55.20	$	59.77
31	Applications Programmer - Associate	$	45.74	$	49.00
32	IT Certified Professional - Senior	$	71.19	$	77.09
33	IT Certified Professional - Intermediate	$	62.24	$	67.40
34	IT Certified Professional - Associate	$	45.74	$	49.00
35	Seat Management Administrator	$	60.42	$	64.70
36	Configuration Management (CM) Specialist - Senior	$	52.94	$	57.32
37	Configuration Management (CM) Specialist - Intermediate	$	44.34	$	48.02
38	Configuration Management (CM) Specialist - Associate	$	34.51	$	36.97
39	Computer Operator - Senior	$	34.51	$	36.97
40	Computer Operator - Intermediate	$	27.61	$	29.56
41	Computer Operator - Associate	$	24.16	$	25.87
42	Information Assurance Engineer - Senior	$	103.67	$	112.03
43	Information Assurance Engineer - Intermediate	$	83.64	$	90.41
44	Information Assurance Engineer - Associate	$	64.46	$	69.79
45	Information Systems Auditor - Senior	$	55.89	$	59.84
46	Information Systems Auditor - Intermediate	$	50.06	$	53.59
47	Information Systems Auditor - Associate	$	36.11	$	38.69
48	Data Security Analyst - Senior	$	74.20	$	80.34
49	Data Security Analyst - Intermediate	$	51.78	$	55.46
50	Data Security Analyst - Associate	$	37.96	$	40.67
51	Disaster Recovery/COOP/Contingency Administrator	$	66.99	$	72.52
52	Information Security Specialist - Senior	$	54.86	$	58.76
53	Information Security Specialist - Intermediate	$	45.72	$	48.96
54	Information Security Specialist - Associate	$	37.79	$	40.46
55	Systems Administrator - Senior	$	77.63	$	83.89
56	Systems Administrator - Intermediate	$	65.65	$	70.93
57	Systems Administrator -Associate	$	42.68	$	45.71

58	Database Administrator	$	62.92	$	67.99
59	Database Analyst/Programmer - Senior	$	70.57	$	76.41
60	Database Analyst/Programmer - Intermediate	$	51.80	$	56.09
61	Database Analyst/Programmer - Associate	$	37.96	$	40.67
62	Database Librarian	$	35.78	$	38.32
63	Data Warehousing Project Manager	$	77.67	$	83.18
64	Data Architect	$	79.62	$	86.22
65	Data Warehouse Analyst	$	62.21	$	66.63
66	Data Warehousing Programmer	$	56.09	$	60.08
67	Data Warehousing Administrator	$	50.06	$	53.59
68	Help Desk Coordinator	$	37.25	$	40.33
69	Help Desk Support Service Specialist - Senior	$	44.13	$	47.79
70	Help Desk Support Service Specialist - Intermediate	$	41.75	$	45.19
71	Help Desk Support Service Specialist - Associate	$	34.51	$	36.97
72	PC Support Manager	$	64.73	$	69.32
73	PC Systems Specialist	$	50.48	$	54.68
74	PC Maintenance Technician	$	36.85	$	39.46
75	Web Project Manager	$	71.46	$	76.53
76	Web Designer - Senior	$	58.82	$	63.68
77	Web Designer - Intermediate	$	54.30	$	58.79
78	Web Designer - Associate	$	43.14	$	46.22
79	Web Software Developer - Senior	$	66.46	$	71.16
80	Web Software Developer - Intermediate	$	58.70	$	62.84
81	Web Software Developer - Associate	$	43.14	$	46.22
82	Web Technical Administrator	$	65.08	$	69.70
83	Web Content Administrator	$	38.83	$	41.58
84	Network Administrator - Senior	$	76.04	$	82.18
85	Network Administrator - Intermediate	$	63.35	$	68.46
86	Network Administrator - Associate	$	43.14	$	46.22
87	Network Support Technician - Senior	$	47.06	$	50.96
88	Network Support Technician - Intermediate	$	44.03	$	47.66
89	Network Support Technician - Associate	$	36.25	$	38.81
90	Documentation Specialist - Senior	$	37.96	$	40.67
91	Documentation Specialist - Intermediate	$	34.51	$	36.97
92	Documentation Specialist - Associate	$	30.19	$	32.35
93	Technical Editor	$	48.43	$	52.42
94	Graphics Specialist	$	44.03	$	47.66
95	ERP Business Analyst - Senior	$	85.51	$	92.57
96	ERP Business Analyst - Intermediate	$	72.39	$	78.36
97	ERP Business Analyst - Associate	$	47.07	$	50.41
98	Business Systems Analyst - Senior	$	76.92	$	83.29
99	Business Systems Analyst - Intermediate	$	67.87	$	73.48
100	Business Systems Analyst - Associate	$	44.11	$	47.23
101	Information Systems Training Manager	$	55.89	$	59.84
102	Information Systems Training Specialist - Senior	$	51.78	$	55.46
103	Information Systems Training Specialist - Intermediate	$	44.88	$	48.07
104	Information Systems Training Specialist - Associate	$	31.93	$	34.20
105	Chief Enterprise Architect	$	215.35	$	262.47
106	Lead Enterprise Architect	$	185.40	$	225.95
107	Senior IT Systems Solution Architect	$	168.09	$	204.85
108	Audio Visual Engineer Fabrication Engineer Senior	$	70.19	$	84.51
109	Audio Visual Engineer Fabrication Engineer Intermediate	$	57.99	$	69.82
110	Audio Visual Engineer Fabrication Engineer Associate	$	47.92	$	57.70
111	Audio Visual Programmer Senior	$	63.80	$	76.82
112	Audio Visual Programmer Intermediate	$	55.86	$	67.26
113	Audio Visual Programmer Associate	$	47.92	$	57.70
114	Draftsman Senior	$	69.58	$	83.78
115	Draftsman Intermediate	$	57.99	$	69.82
116	Draftsman Associate	$	39.61	$	47.69
117	Administrator Senior	$	68.89	$	82.95
118	Administrator Intermediate	$	57.99	$	69.82
119	Administrator Associate	$	47.92	$	57.70
120	Instructor Technical Training Senior	$	84.92	$	102.24
121	Instructor Technical Training Intermediate	$	70.19	$	84.51
122	Instructor Technical Training Associate	$	57.99	$	69.82
123	Facility Staff Support Senior	$	91.70	$	110.41
124	Facility Staff Support Intermediate	$	70.19	$	84.51
125	Facility Staff Support Associate	$	57.99	$	69.82

Category Number	Labor Categories		Government Site Hourly Rate		Contractor Site Hourly Rate
126	Distribution Operations Specialist Senior	$	75.78	$	91.24
127	Distribution Operations Specialist Intermediate	$	62.64	$	75.43
128	Distribution Operations Specialist Associate	$	52.19	$	62.84
129	Quality Professional Staff Senior	$	94.05	$	113.25
130	Quality Professional Staff Intermediate	$	77.72	$	93.58
131	Quality Professional Staff Associate	$	63.80	$	76.82

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5

Category Number	Labor Categories		Government Site Hourly Rate		Contractor Site Hourly Rate
1	Program Manager - Senior	$	121.51	$	131.56
2	Program Manager - Intermediate	$	83.39	$	90.28
3	Program Manager - Associate	$	66.34	$	71.06
4	Project Manager - Senior	$	98.41	$	106.56
5	Project Manager - Intermediate	$	78.87	$	85.38
6	Project Manager - Associate	$	54.39	$	58.24
7	Project Planning Manager	$	75.78	$	81.16
8	Project Administrator	$	53.49	$	57.29
9	Project Engineer - Senior	$	93.64	$	101.19
10	Project Engineer - Intermediate	$	65.46	$	70.74
11	Project Engineer - Associate	$	49.04	$	52.50
12	Quality Assurance Analyst - Senior	$	65.15	$	70.42
13	Quality Assurance Analyst - Intermediate	$	48.94	$	52.40
14	Quality Assurance Analyst - Associate	$	37.45	$	40.09
15	Client/Server Network Architect	$	99.80	$	108.04
16	Software Architect	$	105.70	$	114.22
17	Systems Engineer - Senior	$	92.74	$	100.20
18	Systems Engineer - Intermediate	$	61.22	$	66.29
19	Systems Engineer - Associate	$	49.29	$	52.80
20	Managed Systems Engineer - Senior	$	79.46	$	86.04
21	Managed Systems Engineer - Intermediate	$	60.76	$	65.78
22	Managed Systems Engineer - Associate	$	44.56	$	47.75
23	Applications Systems Analyst - Senior	$	72.36	$	78.31
24	Applications Systems Analyst - Intermediate	$	59.54	$	64.48
25	Applications Systems Analyst - Associate	$	41.01	$	43.93
26	Software Engineer - Senior	$	92.08	$	99.50
27	Software Engineer - Intermediate	$	70.16	$	75.82
28	Software Engineer - Associate	$	49.04	$	52.50
29	Applications Programmer - Senior	$	74.78	$	80.95
30	Applications Programmer - Intermediate	$	57.02	$	61.74
31	Applications Programmer - Associate	$	47.25	$	50.62
32	IT Certified Professional - Senior	$	73.54	$	79.63
33	IT Certified Professional - Intermediate	$	64.29	$	69.62
34	IT Certified Professional - Associate	$	47.25	$	50.62
35	Seat Management Administrator	$	62.41	$	66.84
36	Configuration Management (CM) Specialist - Senior	$	54.69	$	59.21
37	Configuration Management (CM) Specialist - Intermediate	$	45.80	$	49.60
38	Configuration Management (CM) Specialist - Associate	$	35.65	$	38.19
39	Computer Operator - Senior	$	35.65	$	38.19
40	Computer Operator - Intermediate	$	28.52	$	30.54
41	Computer Operator - Associate	$	24.96	$	26.72

42	Information Assurance Engineer - Senior	$	107.09	$	115.73
43	Information Assurance Engineer - Intermediate	$	86.40	$	93.39
44	Information Assurance Engineer - Associate	$	66.59	$	72.09
45	Information Systems Auditor - Senior	$	57.73	$	61.81
46	Information Systems Auditor - Intermediate	$	51.71	$	55.36
47	Information Systems Auditor - Associate	$	37.30	$	39.97
48	Data Security Analyst - Senior	$	76.65	$	82.99
49	Data Security Analyst - Intermediate	$	53.49	$	57.29
50	Data Security Analyst - Associate	$	39.21	$	42.01
51	Disaster Recovery/COOP/Contingency Administrator	$	69.20	$	74.91
52	Information Security Specialist - Senior	$	56.67	$	60.70
53	Information Security Specialist - Intermediate	$	47.23	$	50.58
54	Information Security Specialist - Associate	$	39.04	$	41.80
55	Systems Administrator - Senior	$	80.19	$	86.66
56	Systems Administrator - Intermediate	$	67.82	$	73.27
57	Systems Administrator -Associate	$	44.09	$	47.22
58	Database Administrator	$	65.00	$	70.23
59	Database Analyst/Programmer - Senior	$	72.90	$	78.93
60	Database Analyst/Programmer - Intermediate	$	53.51	$	57.94
61	Database Analyst/Programmer - Associate	$	39.21	$	42.01
62	Database Librarian	$	36.96	$	39.58
63	Data Warehousing Project Manager	$	80.23	$	85.92
64	Data Architect	$	82.25	$	89.07
65	Data Warehouse Analyst	$	64.26	$	68.83
66	Data Warehousing Programmer	$	57.94	$	62.06
67	Data Warehousing Administrator	$	51.71	$	55.36
68	Help Desk Coordinator	$	38.48	$	41.66
69	Help Desk Support Service Specialist - Senior	$	45.59	$	49.37
70	Help Desk Support Service Specialist - Intermediate	$	43.13	$	46.68
71	Help Desk Support Service Specialist - Associate	$	35.65	$	38.19
72	PC Support Manager	$	66.87	$	71.61
73	PC Systems Specialist	$	52.15	$	56.48
74	PC Maintenance Technician	$	38.07	$	40.76
75	Web Project Manager	$	73.82	$	79.06
76	Web Designer - Senior	$	60.76	$	65.78
77	Web Designer - Intermediate	$	56.09	$	60.73
78	Web Designer - Associate	$	44.56	$	47.75
79	Web Software Developer - Senior	$	68.65	$	73.51
80	Web Software Developer - Intermediate	$	60.64	$	64.91
81	Web Software Developer - Associate	$	44.56	$	47.75
82	Web Technical Administrator	$	67.23	$	72.00
83	Web Content Administrator	$	40.11	$	42.95
84	Network Administrator - Senior	$	78.55	$	84.89
85	Network Administrator - Intermediate	$	65.44	$	70.72
86	Network Administrator - Associate	$	44.56	$	47.75
87	Network Support Technician - Senior	$	48.61	$	52.64
88	Network Support Technician - Intermediate	$	45.48	$	49.23
89	Network Support Technician - Associate	$	37.45	$	40.09
90	Documentation Specialist - Senior	$	39.21	$	42.01
91	Documentation Specialist - Intermediate	$	35.65	$	38.19
92	Documentation Specialist - Associate	$	31.19	$	33.42
93	Technical Editor	$	50.03	$	54.15
94	Graphics Specialist	$	45.48	$	49.23
95	ERP Business Analyst - Senior	$	88.33	$	95.62
96	ERP Business Analyst - Intermediate	$	74.78	$	80.95
97	ERP Business Analyst - Associate	$	48.62	$	52.07
98	Business Systems Analyst - Senior	$	79.46	$	86.04
99	Business Systems Analyst - Intermediate	$	70.11	$	75.90
100	Business Systems Analyst - Associate	$	45.57	$	48.79
101	Information Systems Training Manager	$	57.73	$	61.81
102	Information Systems Training Specialist - Senior	$	53.49	$	57.29
103	Information Systems Training Specialist - Intermediate	$	46.36	$	49.66
104	Information Systems Training Specialist - Associate	$	32.98	$	35.33
105	Chief Enterprise Architect	$	225.04	$	274.28
106	Lead Enterprise Architect	$	193.74	$	236.12
107	Senior IT Systems Solution Architect	$	175.65	$	214.07
108	Audio Visual Engineer Fabrication Engineer Senior	$	72.51	$	87.30
109	Audio Visual Engineer Fabrication Engineer Intermediate	$	59.91	$	72.14

Category Number	Labor Categories	Government Site Hourly Rate		Contractor Site Hourly Rate	
110	Audio Visual Engineer Fabrication Engineer Associate	$	49.49	$	59.59
111	Audio Visual Programmer Senior	$	65.92	$	79.37
112	Audio Visual Programmer Intermediate	$	57.71	$	69.49
113	Audio Visual Programmer Associate	$	49.49	$	59.59
114	Draftsman Senior	$	71.88	$	86.55
115	Draftsman Intermediate	$	59.91	$	72.14
116	Draftsman Associate	$	40.93	$	49.28
117	Administrator Senior	$	71.16	$	85.68
118	Administrator Intermediate	$	59.91	$	72.14
119	Administrator Associate	$	49.49	$	59.59
120	Instructor Technical Training Senior	$	87.72	$	105.62
121	Instructor Technical Training Intermediate	$	72.51	$	87.30
122	Instructor Technical Training Associate	$	59.91	$	72.14
123	Facility Staff Support Senior	$	94.73	$	114.06
124	Facility Staff Support Intermediate	$	72.51	$	87.30
125	Facility Staff Support Associate	$	59.91	$	72.14
126	Distribution Operations Specialist Senior	$	78.29	$	94.26
127	Distribution Operations Specialist Intermediate	$	64.70	$	77.91
128	Distribution Operations Specialist Associate	$	53.92	$	64.93
129	Quality Professional Staff Senior	$	97.15	$	116.98
130	Quality Professional Staff Intermediate	$	80.28	$	96.66
131	Quality Professional Staff Associate	$	65.92	$	79.37

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6

Category Number	Labor Categories	Government Site Hourly Rate		Contractor Site Hourly Rate	
1	Program Manager - Senior	$	125.52	$	135.90
2	Program Manager - Intermediate	$	86.14	$	93.26
3	Program Manager - Associate	$	68.53	$	73.40
4	Project Manager - Senior	$	101.66	$	110.08
5	Project Manager - Intermediate	$	81.47	$	88.20
6	Project Manager - Associate	$	56.18	$	60.16
7	Project Planning Manager	$	78.28	$	83.84
8	Project Administrator	$	55.26	$	59.18
9	Project Engineer - Senior	$	96.73	$	104.53
10	Project Engineer - Intermediate	$	67.62	$	73.07
11	Project Engineer - Associate	$	50.66	$	54.23
12	Quality Assurance Analyst - Senior	$	67.30	$	72.74
13	Quality Assurance Analyst - Intermediate	$	50.56	$	54.13
14	Quality Assurance Analyst - Associate	$	38.69	$	41.41
15	Client/Server Network Architect	$	103.09	$	111.61
16	Software Architect	$	109.19	$	117.99
17	Systems Engineer - Senior	$	95.80	$	103.51
18	Systems Engineer - Intermediate	$	63.24	$	68.48
19	Systems Engineer - Associate	$	50.92	$	54.54
20	Managed Systems Engineer - Senior	$	82.08	$	88.88
21	Managed Systems Engineer - Intermediate	$	62.77	$	67.95
22	Managed Systems Engineer - Associate	$	46.03	$	49.33
23	Applications Systems Analyst - Senior	$	74.75	$	80.89
24	Applications Systems Analyst - Intermediate	$	61.50	$	66.61

25	Applications Systems Analyst - Associate	$	42.36	$	45.38
26	Software Engineer - Senior	$	95.12	$	102.78
27	Software Engineer - Intermediate	$	72.48	$	78.32
28	Software Engineer - Associate	$	50.66	$	54.23
29	Applications Programmer - Senior	$	77.25	$	83.62
30	Applications Programmer - Intermediate	$	58.90	$	63.78
31	Applications Programmer - Associate	$	48.81	$	52.29
32	IT Certified Professional - Senior	$	75.97	$	82.26
33	IT Certified Professional - Intermediate	$	66.41	$	71.92
34	IT Certified Professional - Associate	$	48.81	$	52.29
35	Seat Management Administrator	$	64.47	$	69.05
36	Configuration Management (CM) Specialist - Senior	$	56.49	$	61.16
37	Configuration Management (CM) Specialist - Intermediate	$	47.31	$	51.24
38	Configuration Management (CM) Specialist - Associate	$	36.83	$	39.45
39	Computer Operator - Senior	$	36.83	$	39.45
40	Computer Operator - Intermediate	$	29.46	$	31.55
41	Computer Operator - Associate	$	25.78	$	27.60
42	Information Assurance Engineer - Senior	$	110.62	$	119.55
43	Information Assurance Engineer - Intermediate	$	89.25	$	96.47
44	Information Assurance Engineer - Associate	$	68.79	$	74.47
45	Information Systems Auditor - Senior	$	59.64	$	63.85
46	Information Systems Auditor - Intermediate	$	53.42	$	57.19
47	Information Systems Auditor - Associate	$	38.53	$	41.29
48	Data Security Analyst - Senior	$	79.18	$	85.73
49	Data Security Analyst - Intermediate	$	55.26	$	59.18
50	Data Security Analyst - Associate	$	40.50	$	43.40
51	Disaster Recovery/COOP/Contingency Administrator	$	71.48	$	77.38
52	Information Security Specialist - Senior	$	58.54	$	62.70
53	Information Security Specialist - Intermediate	$	48.79	$	52.25
54	Information Security Specialist - Associate	$	40.33	$	43.18
55	Systems Administrator - Senior	$	82.84	$	89.52
56	Systems Administrator - Intermediate	$	70.06	$	75.69
57	Systems Administrator -Associate	$	45.54	$	48.78
58	Database Administrator	$	67.15	$	72.55
59	Database Analyst/Programmer - Senior	$	75.31	$	81.53
60	Database Analyst/Programmer - Intermediate	$	55.28	$	59.85
61	Database Analyst/Programmer - Associate	$	40.50	$	43.40
62	Database Librarian	$	38.18	$	40.89
63	Data Warehousing Project Manager	$	82.88	$	88.76
64	Data Architect	$	84.96	$	92.01
65	Data Warehouse Analyst	$	66.38	$	71.10
66	Data Warehousing Programmer	$	59.85	$	64.11
67	Data Warehousing Administrator	$	53.42	$	57.19
68	Help Desk Coordinator	$	39.75	$	43.03
69	Help Desk Support Service Specialist - Senior	$	47.09	$	51.00
70	Help Desk Support Service Specialist - Intermediate	$	44.55	$	48.22
71	Help Desk Support Service Specialist - Associate	$	36.83	$	39.45
72	PC Support Manager	$	69.08	$	73.97
73	PC Systems Specialist	$	53.87	$	58.34
74	PC Maintenance Technician	$	39.33	$	42.11
75	Web Project Manager	$	76.26	$	81.67
76	Web Designer - Senior	$	62.77	$	67.95
77	Web Designer - Intermediate	$	57.94	$	62.73
78	Web Designer - Associate	$	46.03	$	49.33
79	Web Software Developer - Senior	$	70.92	$	75.94
80	Web Software Developer - Intermediate	$	62.64	$	67.05
81	Web Software Developer - Associate	$	46.03	$	49.33
82	Web Technical Administrator	$	69.45	$	74.38
83	Web Content Administrator	$	41.43	$	44.37
84	Network Administrator - Senior	$	81.14	$	87.69
85	Network Administrator - Intermediate	$	67.60	$	73.05
86	Network Administrator - Associate	$	46.03	$	49.33
87	Network Support Technician - Senior	$	50.21	$	54.38
88	Network Support Technician - Intermediate	$	46.98	$	50.85
89	Network Support Technician - Associate	$	38.69	$	41.41
90	Documentation Specialist - Senior	$	40.50	$	43.40
91	Documentation Specialist - Intermediate	$	36.83	$	39.45
92	Documentation Specialist - Associate	$	32.22	$	34.52

		Government Site		Contractor Site	
93	Technical Editor	$	51.68	$	55.94
94	Graphics Specialist	$	46.98	$	50.85
95	ERP Business Analyst - Senior	$	91.24	$	98.78
96	ERP Business Analyst - Intermediate	$	77.25	$	83.62
97	ERP Business Analyst - Associate	$	50.22	$	53.79
98	Business Systems Analyst - Senior	$	82.08	$	88.88
99	Business Systems Analyst - Intermediate	$	72.42	$	78.40
100	Business Systems Analyst - Associate	$	47.07	$	50.40
101	Information Systems Training Manager	$	59.64	$	63.85
102	Information Systems Training Specialist - Senior	$	55.26	$	59.18
103	Information Systems Training Specialist - Intermediate	$	47.89	$	51.30
104	Information Systems Training Specialist - Associate	$	34.07	$	36.50
105	Chief Enterprise Architect	$	235.17	$	286.62
106	Lead Enterprise Architect	$	202.46	$	246.75
107	Senior IT Systems Solution Architect	$	183.55	$	223.70
108	Audio Visual Engineer Fabrication Engineer Senior	$	74.90	$	90.18
109	Audio Visual Engineer Fabrication Engineer Intermediate	$	61.88	$	74.51
110	Audio Visual Engineer Fabrication Engineer Associate	$	51.12	$	61.55
111	Audio Visual Programmer Senior	$	68.09	$	81.99
112	Audio Visual Programmer Intermediate	$	59.62	$	71.78
113	Audio Visual Programmer Associate	$	51.12	$	61.55
114	Draftsman Senior	$	74.26	$	89.41
115	Draftsman Intermediate	$	61.88	$	74.51
116	Draftsman Associate	$	42.28	$	50.90
117	Administrator Senior	$	73.51	$	88.51
118	Administrator Intermediate	$	61.88	$	74.51
119	Administrator Associate	$	51.12	$	61.55
120	Instructor Technical Training Senior	$	90.61	$	109.10
121	Instructor Technical Training Intermediate	$	74.90	$	90.18
122	Instructor Technical Training Associate	$	61.88	$	74.51
123	Facility Staff Support Senior	$	97.86	$	117.83
124	Facility Staff Support Intermediate	$	74.90	$	90.18
125	Facility Staff Support Associate	$	61.88	$	74.51
126	Distribution Operations Specialist Senior	$	80.87	$	97.37
127	Distribution Operations Specialist Intermediate	$	66.83	$	80.47
128	Distribution Operations Specialist Associate	$	55.70	$	67.07
129	Quality Professional Staff Senior	$	100.35	$	120.83
130	Quality Professional Staff Intermediate	$	82.92	$	99.85
131	Quality Professional Staff Associate	$	68.09	$	81.99

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7

Category Number	Labor Categories	Government Site Hourly Rate		Contractor Site Hourly Rate	
1	Program Manager - Senior	$	129.66	$	140.38
2	Program Manager - Intermediate	$	88.98	$	96.34
3	Program Manager - Associate	$	70.79	$	75.82
4	Project Manager - Senior	$	105.01	$	113.71
5	Project Manager - Intermediate	$	84.16	$	91.11
6	Project Manager - Associate	$	58.03	$	62.15
7	Project Planning Manager	$	80.86	$	86.61
8	Project Administrator	$	57.08	$	61.13

9	Project Engineer - Senior	$	99.92	$	107.98
10	Project Engineer - Intermediate	$	69.85	$	75.48
11	Project Engineer - Associate	$	52.33	$	56.02
12	Quality Assurance Analyst - Senior	$	69.52	$	75.14
13	Quality Assurance Analyst - Intermediate	$	52.23	$	55.92
14	Quality Assurance Analyst - Associate	$	39.97	$	42.78
15	Client/Server Network Architect	$	106.49	$	115.29
16	Software Architect	$	112.79	$	121.88
17	Systems Engineer - Senior	$	98.96	$	106.93
18	Systems Engineer - Intermediate	$	65.33	$	70.74
19	Systems Engineer - Associate	$	52.60	$	56.34
20	Managed Systems Engineer - Senior	$	84.79	$	91.81
21	Managed Systems Engineer - Intermediate	$	64.84	$	70.19
22	Managed Systems Engineer - Associate	$	47.55	$	50.96
23	Applications Systems Analyst - Senior	$	77.22	$	83.56
24	Applications Systems Analyst - Intermediate	$	63.53	$	68.81
25	Applications Systems Analyst - Associate	$	43.76	$	46.88
26	Software Engineer - Senior	$	98.26	$	106.17
27	Software Engineer - Intermediate	$	74.87	$	80.90
28	Software Engineer - Associate	$	52.33	$	56.02
29	Applications Programmer - Senior	$	79.80	$	86.38
30	Applications Programmer - Intermediate	$	60.84	$	65.88
31	Applications Programmer - Associate	$	50.42	$	54.02
32	IT Certified Professional - Senior	$	78.48	$	84.97
33	IT Certified Professional - Intermediate	$	68.60	$	74.29
34	IT Certified Professional - Associate	$	50.42	$	54.02
35	Seat Management Administrator	$	66.60	$	71.33
36	Configuration Management (CM) Specialist - Senior	$	58.35	$	63.18
37	Configuration Management (CM) Specialist - Intermediate	$	48.87	$	52.93
38	Configuration Management (CM) Specialist - Associate	$	38.05	$	40.75
39	Computer Operator - Senior	$	38.05	$	40.75
40	Computer Operator - Intermediate	$	30.43	$	32.59
41	Computer Operator - Associate	$	26.63	$	28.51
42	Information Assurance Engineer - Senior	$	114.27	$	123.50
43	Information Assurance Engineer - Intermediate	$	92.20	$	99.65
44	Information Assurance Engineer - Associate	$	71.06	$	76.93
45	Information Systems Auditor - Senior	$	61.61	$	65.96
46	Information Systems Auditor - Intermediate	$	55.18	$	59.08
47	Information Systems Auditor - Associate	$	39.80	$	42.65
48	Data Security Analyst - Senior	$	81.79	$	88.56
49	Data Security Analyst - Intermediate	$	57.08	$	61.13
50	Data Security Analyst - Associate	$	41.84	$	44.83
51	Disaster Recovery/COOP/Contingency Administrator	$	73.84	$	79.93
52	Information Security Specialist - Senior	$	60.47	$	64.77
53	Information Security Specialist - Intermediate	$	50.40	$	53.97
54	Information Security Specialist - Associate	$	41.66	$	44.60
55	Systems Administrator - Senior	$	85.57	$	92.47
56	Systems Administrator - Intermediate	$	72.37	$	78.19
57	Systems Administrator -Associate	$	47.04	$	50.39
58	Database Administrator	$	69.37	$	74.94
59	Database Analyst/Programmer - Senior	$	77.80	$	84.22
60	Database Analyst/Programmer - Intermediate	$	57.10	$	61.83
61	Database Analyst/Programmer - Associate	$	41.84	$	44.83
62	Database Librarian	$	39.44	$	42.24
63	Data Warehousing Project Manager	$	85.62	$	91.69
64	Data Architect	$	87.76	$	95.05
65	Data Warehouse Analyst	$	68.57	$	73.45
66	Data Warehousing Programmer	$	61.83	$	66.23
67	Data Warehousing Administrator	$	55.18	$	59.08
68	Help Desk Coordinator	$	41.06	$	44.45
69	Help Desk Support Service Specialist - Senior	$	48.64	$	52.68
70	Help Desk Support Service Specialist - Intermediate	$	46.02	$	49.81
71	Help Desk Support Service Specialist - Associate	$	38.05	$	40.75
72	PC Support Manager	$	71.36	$	76.41
73	PC Systems Specialist	$	55.65	$	60.27
74	PC Maintenance Technician	$	40.63	$	43.50
75	Web Project Manager	$	78.78	$	84.37
76	Web Designer - Senior	$	64.84	$	70.19

77	Web Designer - Intermediate	$ 59.85	$ 64.80
78	Web Designer - Associate	$ 47.55	$ 50.96
79	Web Software Developer - Senior	$ 73.26	$ 78.45
80	Web Software Developer - Intermediate	$ 64.71	$ 69.26
81	Web Software Developer - Associate	$ 47.55	$ 50.96
82	Web Technical Administrator	$ 71.74	$ 76.83
83	Web Content Administrator	$ 42.80	$ 45.83
84	Network Administrator - Senior	$ 83.82	$ 90.58
85	Network Administrator - Intermediate	$ 69.83	$ 75.46
86	Network Administrator - Associate	$ 47.55	$ 50.96
87	Network Support Technician - Senior	$ 51.87	$ 56.17
88	Network Support Technician - Intermediate	$ 48.53	$ 52.53
89	Network Support Technician - Associate	$ 39.97	$ 42.78
90	Documentation Specialist - Senior	$ 41.84	$ 44.83
91	Documentation Specialist - Intermediate	$ 38.05	$ 40.75
92	Documentation Specialist - Associate	$ 33.28	$ 35.66
93	Technical Editor	$ 53.39	$ 57.79
94	Graphics Specialist	$ 48.53	$ 52.53
95	ERP Business Analyst - Senior	$ 94.25	$ 102.04
96	ERP Business Analyst - Intermediate	$ 79.80	$ 86.38
97	ERP Business Analyst - Associate	$ 51.88	$ 55.57
98	Business Systems Analyst - Senior	$ 84.79	$ 91.81
99	Business Systems Analyst - Intermediate	$ 74.81	$ 80.99
100	Business Systems Analyst - Associate	$ 48.62	$ 52.06
101	Information Systems Training Manager	$ 61.61	$ 65.96
102	Information Systems Training Specialist - Senior	$ 57.08	$ 61.13
103	Information Systems Training Specialist - Intermediate	$ 49.47	$ 52.99
104	Information Systems Training Specialist - Associate	$ 35.19	$ 37.70
105	Chief Enterprise Architect	$ 245.75	$ 299.52
106	Lead Enterprise Architect	$ 211.57	$ 257.85
107	Senior IT Systems Solution Architect	$ 191.81	$ 233.77
108	Audio Visual Engineer Fabrication Engineer Senior	$ 77.37	$ 93.16
109	Audio Visual Engineer Fabrication Engineer Intermediate	$ 63.92	$ 76.97
110	Audio Visual Engineer Fabrication Engineer Associate	$ 52.80	$ 63.57
111	Audio Visual Programmer Senior	$ 70.34	$ 84.70
112	Audio Visual Programmer Intermediate	$ 61.59	$ 74.16
113	Audio Visual Programmer Associate	$ 52.80	$ 63.57
114	Draftsman Senior	$ 76.71	$ 92.37
115	Draftsman Intermediate	$ 63.92	$ 76.97
116	Draftsman Associate	$ 43.68	$ 52.59
117	Administrator Senior	$ 75.93	$ 91.43
118	Administrator Intermediate	$ 63.92	$ 76.97
119	Administrator Associate	$ 52.80	$ 63.57
120	Instructor Technical Training Senior	$ 93.60	$ 112.70
121	Instructor Technical Training Intermediate	$ 77.37	$ 93.16
122	Instructor Technical Training Associate	$ 63.92	$ 76.97
123	Facility Staff Support Senior	$ 101.09	$ 121.73
124	Facility Staff Support Intermediate	$ 77.37	$ 93.16
125	Facility Staff Support Associate	$ 63.92	$ 76.97
126	Distribution Operations Specialist Senior	$ 83.53	$ 100.58
127	Distribution Operations Specialist Intermediate	$ 69.03	$ 83.12
128	Distribution Operations Specialist Associate	$ 57.54	$ 69.28
129	Quality Professional Staff Senior	$ 103.66	$ 124.81
130	Quality Professional Staff Intermediate	$ 85.66	$ 103.14
131	Quality Professional Staff Associate	$ 70.34	$ 84.70
132	Advanced Database Analyst/Programmer - Senior	$ 126.86	$ 156.07
133	Advanced Database Analyst/Programmer - Intermediate	$ 98.03	$ 120.62
134	Advanced Database Analyst/Programmer - Associate	$ 78.42	$ 96.47
135	IA Policy and Compliance Certified Professional - Senior	$ 132.17	$ 162.59
136	IA Policy and Compliance Certified Professional - Intermediate	$ 120.14	$ 147.80
137	IA Policy and Compliance Certified Professional - Associate	$ 96.12	$ 118.26
138	Cyber Operations Research Analyst - Senior	$ 125.81	$ 154.77
139	Cyber Operations Research Analyst - Intermediate	$ 114.38	$ 140.71
140	Cyber Operations Research Analyst - Associate	$ 91.51	$ 112.59
141	Cyber Operations Malware Analyst - Senior	$ 144.85	$ 178.21
142	Cyber Operations Malware Analyst - Intermediate	$ 111.95	$ 137.71
143	Cyber Operations Malware Analyst - Associate	$ 89.54	$ 110.15
144	Cyber Watch Operations Certified Analyst - Senior	$ 131.10	$ 161.29

145	Cyber Watch Operations Certified Analyst - Intermediate	$ 101.31	$ 124.63
146	Cyber Watch Operations Certified Analyst - Associate	$ 81.04	$ 99.70

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	$ 133.94	$ 145.01
2	Program Manager - Intermediate	$ 91.92	$ 99.52
3	Program Manager - Associate	$ 73.13	$ 78.32
4	Project Manager - Senior	$ 108.48	$ 117.46
5	Project Manager - Intermediate	$ 86.94	$ 94.12
6	Project Manager - Associate	$ 59.94	$ 64.20
7	Project Planning Manager	$ 83.53	$ 89.47
8	Project Administrator	$ 58.96	$ 63.15
9	Project Engineer - Senior	$ 103.22	$ 111.54
10	Project Engineer - Intermediate	$ 72.16	$ 77.97
11	Project Engineer - Associate	$ 54.06	$ 57.87
12	Quality Assurance Analyst - Senior	$ 71.81	$ 77.62
13	Quality Assurance Analyst - Intermediate	$ 53.95	$ 57.77
14	Quality Assurance Analyst - Associate	$ 41.29	$ 44.19
15	Client/Server Network Architect	$ 110.00	$ 119.09
16	Software Architect	$ 116.51	$ 125.90
17	Systems Engineer - Senior	$ 102.23	$ 110.46
18	Systems Engineer - Intermediate	$ 67.49	$ 73.07
19	Systems Engineer - Associate	$ 54.34	$ 58.20
20	Managed Systems Engineer - Senior	$ 87.59	$ 94.84
21	Managed Systems Engineer - Intermediate	$ 66.98	$ 72.51
22	Managed Systems Engineer - Associate	$ 49.12	$ 52.64
23	Applications Systems Analyst - Senior	$ 79.77	$ 86.32
24	Applications Systems Analyst - Intermediate	$ 65.63	$ 71.08
25	Applications Systems Analyst - Associate	$ 45.20	$ 48.43
26	Software Engineer - Senior	$ 101.50	$ 109.67
27	Software Engineer - Intermediate	$ 77.34	$ 83.57
28	Software Engineer - Associate	$ 54.06	$ 57.87
29	Applications Programmer - Senior	$ 82.43	$ 89.23
30	Applications Programmer - Intermediate	$ 62.85	$ 68.05
31	Applications Programmer - Associate	$ 52.08	$ 55.80
32	IT Certified Professional - Senior	$ 81.07	$ 87.77
33	IT Certified Professional - Intermediate	$ 70.86	$ 76.74
34	IT Certified Professional - Associate	$ 52.08	$ 55.80
35	Seat Management Administrator	$ 68.80	$ 73.68
36	Configuration Management (CM) Specialist - Senior	$ 60.28	$ 65.26
37	Configuration Management (CM) Specialist - Intermediate	$ 50.48	$ 54.68
38	Configuration Management (CM) Specialist - Associate	$ 39.31	$ 42.09
39	Computer Operator - Senior	$ 39.31	$ 42.09
40	Computer Operator - Intermediate	$ 31.43	$ 33.67
41	Computer Operator - Associate	$ 27.51	$ 29.45
42	Information Assurance Engineer - Senior	$ 118.04	$ 127.58
43	Information Assurance Engineer - Intermediate	$ 95.24	$ 102.94
44	Information Assurance Engineer - Associate	$ 73.40	$ 79.47

45	Information Systems Auditor - Senior	$	63.64	$	68.14
46	Information Systems Auditor - Intermediate	$	57.00	$	61.03
47	Information Systems Auditor - Associate	$	41.11	$	44.06
48	Data Security Analyst - Senior	$	84.49	$	91.48
49	Data Security Analyst - Intermediate	$	58.96	$	63.15
50	Data Security Analyst - Associate	$	43.22	$	46.31
51	Disaster Recovery/COOP/Contingency Administrator	$	76.28	$	82.57
52	Information Security Specialist - Senior	$	62.47	$	66.91
53	Information Security Specialist - Intermediate	$	52.06	$	55.75
54	Information Security Specialist - Associate	$	43.03	$	46.07
55	Systems Administrator - Senior	$	88.39	$	95.52
56	Systems Administrator - Intermediate	$	74.76	$	80.77
57	Systems Administrator -Associate	$	48.59	$	52.05
58	Database Administrator	$	71.66	$	77.41
59	Database Analyst/Programmer - Senior	$	80.37	$	87.00
60	Database Analyst/Programmer - Intermediate	$	58.98	$	63.87
61	Database Analyst/Programmer - Associate	$	43.22	$	46.31
62	Database Librarian	$	40.74	$	43.63
63	Data Warehousing Project Manager	$	88.45	$	94.72
64	Data Architect	$	90.66	$	98.19
65	Data Warehouse Analyst	$	70.83	$	75.87
66	Data Warehousing Programmer	$	63.87	$	68.42
67	Data Warehousing Administrator	$	57.00	$	61.03
68	Help Desk Coordinator	$	42.41	$	45.92
69	Help Desk Support Service Specialist - Senior	$	50.25	$	54.42
70	Help Desk Support Service Specialist - Intermediate	$	47.54	$	51.45
71	Help Desk Support Service Specialist - Associate	$	39.31	$	42.09
72	PC Support Manager	$	73.71	$	78.93
73	PC Systems Specialist	$	57.49	$	62.26
74	PC Maintenance Technician	$	41.97	$	44.94
75	Web Project Manager	$	81.38	$	87.15
76	Web Designer - Senior	$	66.98	$	72.51
77	Web Designer - Intermediate	$	61.83	$	66.94
78	Web Designer - Associate	$	49.12	$	52.64
79	Web Software Developer - Senior	$	75.68	$	81.04
80	Web Software Developer - Intermediate	$	66.85	$	71.55
81	Web Software Developer - Associate	$	49.12	$	52.64
82	Web Technical Administrator	$	74.11	$	79.37
83	Web Content Administrator	$	44.21	$	47.34
84	Network Administrator - Senior	$	86.59	$	93.57
85	Network Administrator - Intermediate	$	72.13	$	77.95
86	Network Administrator - Associate	$	49.12	$	52.64
87	Network Support Technician - Senior	$	53.58	$	58.02
88	Network Support Technician - Intermediate	$	50.13	$	54.26
89	Network Support Technician - Associate	$	41.29	$	44.19
90	Documentation Specialist - Senior	$	43.22	$	46.31
91	Documentation Specialist - Intermediate	$	39.31	$	42.09
92	Documentation Specialist - Associate	$	34.38	$	36.84
93	Technical Editor	$	55.15	$	59.70
94	Graphics Specialist	$	50.13	$	54.26
95	ERP Business Analyst - Senior	$	97.36	$	105.41
96	ERP Business Analyst - Intermediate	$	82.43	$	89.23
97	ERP Business Analyst - Associate	$	53.59	$	57.40
98	Business Systems Analyst - Senior	$	87.59	$	94.84
99	Business Systems Analyst - Intermediate	$	77.28	$	83.66
100	Business Systems Analyst - Associate	$	50.22	$	53.78
101	Information Systems Training Manager	$	63.64	$	68.14
102	Information Systems Training Specialist - Senior	$	58.96	$	63.15
103	Information Systems Training Specialist - Intermediate	$	51.10	$	54.74
104	Information Systems Training Specialist - Associate	$	36.35	$	38.94
105	Chief Enterprise Architect	$	256.81	$	313.00
106	Lead Enterprise Architect	$	221.09	$	269.45
107	Senior IT Systems Solution Architect	$	200.44	$	244.29
108	Audio Visual Engineer Fabrication Engineer Senior	$	79.93	$	96.24
109	Audio Visual Engineer Fabrication Engineer Intermediate	$	66.03	$	79.51
110	Audio Visual Engineer Fabrication Engineer Associate	$	54.54	$	65.68
111	Audio Visual Programmer Senior	$	72.66	$	87.49
112	Audio Visual Programmer Intermediate	$	63.61	$	76.59

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
113	Audio Visual Programmer Associate	$ 54.54	$ 65.68
114	Draftsman Senior	$ 79.24	$ 95.41
115	Draftsman Intermediate	$ 66.03	$ 79.51
116	Draftsman Associate	$ 45.11	$ 54.32
117	Administrator Senior	$ 78.44	$ 94.45
118	Administrator Intermediate	$ 66.03	$ 79.51
119	Administrator Associate	$ 54.54	$ 65.68
120	Instructor Technical Training Senior	$ 96.68	$ 116.41
121	Instructor Technical Training Intermediate	$ 79.93	$ 96.24
122	Instructor Technical Training Associate	$ 66.03	$ 79.51
123	Facility Staff Support Senior	$ 104.43	$ 125.75
124	Facility Staff Support Intermediate	$ 79.93	$ 96.24
125	Facility Staff Support Associate	$ 66.03	$ 79.51
126	Distribution Operations Specialist Senior	$ 86.28	$ 103.89
127	Distribution Operations Specialist Intermediate	$ 71.31	$ 85.87
128	Distribution Operations Specialist Associate	$ 59.44	$ 71.57
129	Quality Professional Staff Senior	$ 107.08	$ 128.94
130	Quality Professional Staff Intermediate	$ 88.48	$ 106.54
131	Quality Professional Staff Associate	$ 72.66	$ 87.49
132	Advanced Database Analyst/Programmer - Senior	$ 131.04	$ 161.21
133	Advanced Database Analyst/Programmer - Intermediate	$ 101.28	$ 124.60
134	Advanced Database Analyst/Programmer - Associate	$ 81.02	$ 99.67
135	IA Policy and Compliance Certified Professional - Senior	$ 136.51	$ 167.95
136	IA Policy and Compliance Certified Professional - Intermediate	$ 124.11	$ 152.69
137	IA Policy and Compliance Certified Professional - Associate	$ 99.32	$ 122.19
138	Cyber Operations Research Analyst - Senior	$ 129.97	$ 159.90
139	Cyber Operations Research Analyst - Intermediate	$ 118.15	$ 145.35
140	Cyber Operations Research Analyst - Associate	$ 94.51	$ 116.27
141	Cyber Operations Malware Analyst - Senior	$ 149.64	$ 184.10
142	Cyber Operations Malware Analyst - Intermediate	$ 115.63	$ 142.26
143	Cyber Operations Malware Analyst - Associate	$ 92.51	$ 113.82
144	Cyber Watch Operations Certified Analyst - Senior	$ 135.43	$ 166.61
145	Cyber Watch Operations Certified Analyst - Intermediate	$ 104.67	$ 128.77
146	Cyber Watch Operations Certified Analyst - Associate	$ 83.71	$ 102.99

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	$ 138.36	$ 149.80
2	Program Manager - Intermediate	$ 94.95	$ 102.80
3	Program Manager - Associate	$ 75.54	$ 80.90
4	Project Manager - Senior	$ 112.06	$ 121.34
5	Project Manager - Intermediate	$ 89.81	$ 97.23
6	Project Manager - Associate	$ 61.92	$ 66.32
7	Project Planning Manager	$ 86.29	$ 92.42
8	Project Administrator	$ 60.91	$ 65.23
9	Project Engineer - Senior	$ 106.63	$ 115.22
10	Project Engineer - Intermediate	$ 74.54	$ 80.54
11	Project Engineer - Associate	$ 55.84	$ 59.78
12	Quality Assurance Analyst - Senior	$ 74.18	$ 80.18

13	Quality Assurance Analyst - Intermediate	$	55.73	$	59.68
14	Quality Assurance Analyst - Associate	$	42.65	$	45.65
15	Client/Server Network Architect	$	113.63	$	123.02
16	Software Architect	$	120.35	$	130.05
17	Systems Engineer - Senior	$	105.60	$	114.11
18	Systems Engineer - Intermediate	$	69.72	$	75.48
19	Systems Engineer - Associate	$	56.13	$	60.12
20	Managed Systems Engineer - Senior	$	90.48	$	97.97
21	Managed Systems Engineer - Intermediate	$	69.19	$	74.90
22	Managed Systems Engineer - Associate	$	50.74	$	54.38
23	Applications Systems Analyst - Senior	$	82.40	$	89.17
24	Applications Systems Analyst - Intermediate	$	67.80	$	73.43
25	Applications Systems Analyst - Associate	$	46.69	$	50.03
26	Software Engineer - Senior	$	104.85	$	113.29
27	Software Engineer - Intermediate	$	79.89	$	86.33
28	Software Engineer - Associate	$	55.84	$	59.78
29	Applications Programmer - Senior	$	85.15	$	92.17
30	Applications Programmer - Intermediate	$	64.92	$	70.30
31	Applications Programmer - Associate	$	53.80	$	57.64
32	IT Certified Professional - Senior	$	83.75	$	90.67
33	IT Certified Professional - Intermediate	$	73.20	$	79.27
34	IT Certified Professional - Associate	$	53.80	$	57.64
35	Seat Management Administrator	$	71.07	$	76.11
36	Configuration Management (CM) Specialist - Senior	$	62.27	$	67.41
37	Configuration Management (CM) Specialist - Intermediate	$	52.15	$	56.48
38	Configuration Management (CM) Specialist - Associate	$	40.61	$	43.48
39	Computer Operator - Senior	$	40.61	$	43.48
40	Computer Operator - Intermediate	$	32.47	$	34.78
41	Computer Operator - Associate	$	28.42	$	30.42
42	Information Assurance Engineer - Senior	$	121.94	$	131.79
43	Information Assurance Engineer - Intermediate	$	98.38	$	106.34
44	Information Assurance Engineer - Associate	$	75.82	$	82.09
45	Information Systems Auditor - Senior	$	65.74	$	70.39
46	Information Systems Auditor - Intermediate	$	58.88	$	63.04
47	Information Systems Auditor - Associate	$	42.47	$	45.51
48	Data Security Analyst - Senior	$	87.28	$	94.50
49	Data Security Analyst - Intermediate	$	60.91	$	65.23
50	Data Security Analyst - Associate	$	44.65	$	47.84
51	Disaster Recovery/COOP/Contingency Administrator	$	78.80	$	85.29
52	Information Security Specialist - Senior	$	64.53	$	69.12
53	Information Security Specialist - Intermediate	$	53.78	$	57.59
54	Information Security Specialist - Associate	$	44.45	$	47.59
55	Systems Administrator - Senior	$	91.31	$	98.67
56	Systems Administrator - Intermediate	$	77.23	$	83.44
57	Systems Administrator -Associate	$	50.19	$	53.77
58	Database Administrator	$	74.02	$	79.96
59	Database Analyst/Programmer - Senior	$	83.02	$	89.87
60	Database Analyst/Programmer - Intermediate	$	60.93	$	65.98
61	Database Analyst/Programmer - Associate	$	44.65	$	47.84
62	Database Librarian	$	42.08	$	45.07
63	Data Warehousing Project Manager	$	91.37	$	97.85
64	Data Architect	$	93.65	$	101.43
65	Data Warehouse Analyst	$	73.17	$	78.37
66	Data Warehousing Programmer	$	65.98	$	70.68
67	Data Warehousing Administrator	$	58.88	$	63.04
68	Help Desk Coordinator	$	43.81	$	47.44
69	Help Desk Support Service Specialist - Senior	$	51.91	$	56.22
70	Help Desk Support Service Specialist - Intermediate	$	49.11	$	53.15
71	Help Desk Support Service Specialist - Associate	$	40.61	$	43.48
72	PC Support Manager	$	76.14	$	81.53
73	PC Systems Specialist	$	59.39	$	64.31
74	PC Maintenance Technician	$	43.36	$	46.42
75	Web Project Manager	$	84.07	$	90.03
76	Web Designer - Senior	$	69.19	$	74.90
77	Web Designer - Intermediate	$	63.87	$	69.15
78	Web Designer - Associate	$	50.74	$	54.38
79	Web Software Developer - Senior	$	78.18	$	83.71
80	Web Software Developer - Intermediate	$	69.06	$	73.91

81	Web Software Developer - Associate	$	50.74	$ 54.38
82	Web Technical Administrator	$	76.56	$ 81.99
83	Web Content Administrator	$	45.67	$ 48.90
84	Network Administrator - Senior	$	89.45	$ 96.66
85	Network Administrator - Intermediate	$	74.51	$ 80.52
86	Network Administrator - Associate	$	50.74	$ 54.38
87	Network Support Technician - Senior	$	55.35	$ 59.93
88	Network Support Technician - Intermediate	$	51.78	$ 56.05
89	Network Support Technician - Associate	$	42.65	$ 45.65
90	Documentation Specialist - Senior	$	44.65	$ 47.84
91	Documentation Specialist - Intermediate	$	40.61	$ 43.48
92	Documentation Specialist - Associate	$	35.51	$ 38.06
93	Technical Editor	$	56.97	$ 61.67
94	Graphics Specialist	$	51.78	$ 56.05
95	ERP Business Analyst - Senior	$	100.57	$ 108.89
96	ERP Business Analyst - Intermediate	$	85.15	$ 92.17
97	ERP Business Analyst - Associate	$	55.36	$ 59.29
98	Business Systems Analyst - Senior	$	90.48	$ 97.97
99	Business Systems Analyst - Intermediate	$	79.83	$ 86.42
100	Business Systems Analyst - Associate	$	51.88	$ 55.55
101	Information Systems Training Manager	$	65.74	$ 70.39
102	Information Systems Training Specialist - Senior	$	60.91	$ 65.23
103	Information Systems Training Specialist - Intermediate	$	52.79	$ 56.55
104	Information Systems Training Specialist - Associate	$	37.55	$ 40.23
105	Chief Enterprise Architect	$	268.37	$ 327.09
106	Lead Enterprise Architect	$	231.04	$ 281.58
107	Senior IT Systems Solution Architect	$	209.46	$ 255.28
108	Audio Visual Engineer Fabrication Engineer Senior	$	82.56	$ 99.41
109	Audio Visual Engineer Fabrication Engineer Intermediate	$	68.22	$ 82.14
110	Audio Visual Engineer Fabrication Engineer Associate	$	56.34	$ 67.84
111	Audio Visual Programmer Senior	$	75.07	$ 90.39
112	Audio Visual Programmer Intermediate	$	65.71	$ 79.12
113	Audio Visual Programmer Associate	$	56.34	$ 67.84
114	Draftsman Senior	$	81.85	$ 98.56
115	Draftsman Intermediate	$	68.22	$ 82.14
116	Draftsman Associate	$	46.60	$ 56.11
117	Administrator Senior	$	81.04	$ 97.58
118	Administrator Intermediate	$	68.22	$ 82.14
119	Administrator Associate	$	56.34	$ 67.84
120	Instructor Technical Training Senior	$	99.87	$ 120.25
121	Instructor Technical Training Intermediate	$	82.56	$ 99.41
122	Instructor Technical Training Associate	$	68.22	$ 82.14
123	Facility Staff Support Senior	$	107.88	$ 129.89
124	Facility Staff Support Intermediate	$	82.56	$ 99.41
125	Facility Staff Support Associate	$	68.22	$ 82.14
126	Distribution Operations Specialist Senior	$	89.14	$ 107.33
127	Distribution Operations Specialist Intermediate	$	73.67	$ 88.70
128	Distribution Operations Specialist Associate	$	61.40	$ 73.93
129	Quality Professional Staff Senior	$	110.61	$ 133.19
130	Quality Professional Staff Intermediate	$	91.40	$ 110.06
131	Quality Professional Staff Associate	$	75.07	$ 90.39
132	Advanced Database Analyst/Programmer - Senior	$	135.36	$ 166.52
133	Advanced Database Analyst/Programmer - Intermediate	$	104.61	$ 128.70
134	Advanced Database Analyst/Programmer - Associate	$	83.67	$ 102.95
135	IA Policy and Compliance Certified Professional - Senior	$	141.01	$ 173.48
136	IA Policy and Compliance Certified Professional - Intermediate	$	128.22	$ 157.74
137	IA Policy and Compliance Certified Professional - Associate	$	102.56	$ 126.19
138	Cyber Operations Research Analyst - Senior	$	134.27	$ 165.19
139	Cyber Operations Research Analyst - Intermediate	$	122.03	$ 150.14
140	Cyber Operations Research Analyst - Associate	$	97.64	$ 120.11
141	Cyber Operations Malware Analyst - Senior	$	154.57	$ 190.15
142	Cyber Operations Malware Analyst - Intermediate	$	119.44	$ 146.94
143	Cyber Operations Malware Analyst - Associate	$	95.56	$ 117.57
144	Cyber Watch Operations Certified Analyst - Senior	$	139.89	$ 172.12
145	Cyber Watch Operations Certified Analyst - Intermediate	$	108.11	$ 132.99
146	Cyber Watch Operations Certified Analyst - Associate	$	86.47	$ 106.39

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	3.50%
ODC-Time and Material (Estimated)	2.00%
ASCP Contract Source Equipment (Estimated)	1.50%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%